



# Quasius Quarterly

Building Relationships Since 1891

Winter 2011

## Project Case Study Vollrath University

The Vollrath Company, Sheboygan, Wisconsin

**The Challenge:** To convert an existing timber-framed warehouse space into a state-of-the-art product display facility to serve as a valuable marketing tool for our client's sales force.



The existing warehouse before...

*We are good listeners. After listening carefully to our client's vision, we created a design concept that met all of our client's requirements within the limitations of the existing structure. Maintaining the exposed timber structure was a key factor in achieving an authentic and open feel to the space.*



After design and 3-D modeling



*The images above illustrate the classroom space designed to educate our client's customers on their extensive product line. It also serves to educate their sales force.*

*The classroom is adjacent to five display areas that showcase Vollrath's hospitality, commercial kitchens, stadium food service, educational, and convenience store products, along with an elevated open conference area with sightlines to all products on display. The three-dimensional modeling allowed our client to "walk through" the redesigned warehouse, giving them a comfort that cannot be achieved with two-dimensional plans.*



After construction

*In addition to exceeding our customer's expectations during the design and planning phases of the project, we also provided our value engineering services to meet their targeted budget, reducing the cost of the project more than 25% from initial cost estimates. Whether your project is new construction, or the more challenging renovation of an existing building, Quasius Construction is a partner you can count on to realize your vision.*



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## BUILDING A DIFFERENCE.

### QCI Milestones

A number of significant milestones were achieved in 2010:

- **Steve Woods** and **Gerry Jochman** marked their 25th year with Quasius Construction. They both joined the company in the fall of 1985 as project managers and became owners in 1988. Many things have changed since then, but a couple have remained unchanged—those being Steve and Gerry's professionalism, and their commitment to their clients, our employees, the community and the company. They have played a huge role in our success, helping steer the company through many highs and a couple lows, contributing to making QCI what it is today.



Gerry Jochman and Steve Woods.

- Two long-time superintendents, **Ralph Schmitt** and **Greg Wells**, hung up their tool belts and retired from the trades. Knowing both of them well, we know they will be as busy as ever. We thank them for all their years of service and the many outstanding projects and relationships they have built.

- 2011 will mark the **120th year of business for Quasius Construction**. There are many, many thanks to spread around: to the many clients we've served through the years; the designers, engineers, subcontractors and suppliers with whom we've partnered on projects large and small; and last, but certainly not least, to the thousands of employees who have worked with us throughout the years. Without guys (and gals) like **Steve, Gerry, Ralph and Greg**, this longevity would not have been possible.



The QCI office staff.

### Our Holiday Message

The past year has been another challenging one for many of us. The hoped-for economic recovery has been slow to develop, causing continued strain on individuals, families and businesses.

Nevertheless, we all have much to be thankful for, and especially at this time of year, need to take time to appreciate our individual blessings. As a business, we are grateful for our dedicated, hardworking employees, outstanding building team partners, supportive corporate friends and, of course, our loyal clients, who are the reason our company exists.

Our nation has experienced tough times before, and we've always risen to the occasion, battled our way through our problems, and emerged better and stronger. This time will be no different.

On behalf of the entire Quasius Construction team, we wish you a safe and healthy holiday and a new year filled with happiness, hope and great opportunity.

